



6 SECRETS OF SMART EHR BUYERS

WHY **MORE** HEALTHCARE
ORGANIZATIONS **CHOOSE**
NEXTGEN SOLUTIONS

NEXTGEN[®]
HEALTHCARE

With so much at stake for your practice in today's changing and complex healthcare landscape, **selecting the right electronic health record (EHR) solution is critical.** That selection process, however, can quickly become overwhelming. But it doesn't have to be. **Position your practice for ongoing success** by simply making sure your technology partner meets each of the **following six essential criteria.**



Find an integrated, single database solution with streamlined reporting, a simplified infrastructure, and expert support resources.

How many EHR vendors deliver a truly integrated solution? The NextGen® ambulatory product suite is an integrated system that streamlines patient care with standardized, real-time clinical and administrative workflow throughout a practice or group. Its integrated EHR and practice management solution leverages a single database on a single server. That's why our integrated system works seamlessly, as a cohesive whole, for the best possible user experience and results.

Many other vendors employ an interfaced solution, which links different products that reside on separate databases and separate servers. Why does this make a difference? An integrated solution enables combined reporting of administrative and clinical data because both data categories reside on the same database. You can also avoid issues resulting from incompatible technology. Data mapping issues are also eliminated since no mapping is required with a single database. Plus, the additional interface maintenance costs are eliminated when interfaces are removed.

When healthcare application products work together, are built by a common engineering team using a common application infrastructure, and are based on a single, common database—like the NextGen® system—Gartner refers to them as “truly integrated.”

According to Gartner, truly integrated applications almost always work together better than interfaced applications.¹ Why risk your practice and your future on an interfaced solution?

¹ Gartner, Inc., “For EHRs, Application Integration Does Not Produce Truly Integrated Applications,” (September 2010).



Partner with a technology provider that has a strong, stable, proven market position.

Where will your technology partner be in five, 10, or 15 years? What's your partner's track record of success? In business for 20 years, NextGen Healthcare is an award-winning, widely respected, profitable, cash-flow positive subsidiary of Quality Systems, Inc., a leading developer and provider of EHR, practice management, RCM, and connectivity solutions for medical and dental practices, clinics, hospitals, and health systems. With robust growth, virtually no debt, and one of the strongest balance sheets in the industry, you can be confident that we have the financial strength and sustained growth to support your needs over the long term.

Now numbering over 2,100 employees, 4,000 clients, and 80,000 providers, and growing by leaps and bounds, we have a demonstrated stability and strength combined with a focus on research and development, to offer you the resources necessary to grow with you as your needs evolve.

The NextGen® Ambulatory EHR solution is a proven, CCHIT®-certified solution. In fact, NextGen Healthcare clients' payments place it among the top four companies in MU nationally. Plus, well over 100 NextGen Healthcare clients already have received PCMH level 2 and 3 certifications. We can do it for you, too.

New practices are going live on NextGen® systems at the average rate of more than one every business day.



Pick a market-leading,
certified solution tailored
for YOUR specialty.

Every patient, practice, and provider is different. That's why, with NextGen Ambulatory EHR, you can adjust for specialty and practice-specific needs on the fly, and accommodate patient variability. Our EHR comes with built-in, exclusive clinical content for over 25 specialties. You can also personalize your user experience using role-based workflows.

Another critical consideration is the peace of mind that comes with superior ongoing support and expertise. Our staff of physicians and medical experts, together with our dedicated Specialty Directors, are on hand to assist and guide you. Our project managers and fully-certified trainers, who function much like business analysts, execute our proven implementation methodology to help ensure your success. With NextGen Healthcare as your partner, you can count on top-notch products and ongoing support via our robust client support and development departments.

Certification Snapshot:

- NextGen® Ambulatory EHR 5.7 is a CCHIT Certified® 2011 Ambulatory EHR, additionally certified for Child Health, Cardiovascular Medicine with Advanced Reporting, Behavioral Health, Women's Health, and Dermatology
- NextGen Hospital Solutions and NextGen® Electronic Dental Record are also CCHIT Certified*

* This NextGen® Ambulatory EHR 5.7 is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria for Eligible Providers or Hospitals adopted by the Secretary of Health and Human Services. NextGen® Ambulatory EHR 5.7 (CC-1112-345777-1) was certified on September 30, 2010 and meets all clinical quality measures. The additional software relied upon for testing includes Drug-Drug Interaction Module (DDIM), Health Quality Measure HQM, Active Reports, Rosetta and Drug-Allergy Module (DAM). NextGen Healthcare's NextGen® EDR 4.2 and 4.3 (CC-1112-345777-2) were also certified CCHIT Certified® 2012 EDRs as Complete EHRs on May 9, 2012 and meet all of the clinical quality measures. The additional software relied upon for testing includes NextGen Ambulatory EHR 5.6SP1. These certifications do not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments.



Meet your collaborative,
accountable care and
Meaningful Use goals by
choosing a partner with proven
expertise, resources, and results.

Do you have all the resources and expertise you need to reach your Federally-required Meaningful Use (MU) goals? What does your health solutions partner provide to help ensure your success?

We're focused on helping clients meet the most rigorous market standards for collaborative care. We provide the tools, infrastructure, training, and consulting needed to evolve from MU to a Patient-Centered Medical Home (PCMH), to an Accountable Care Organization (ACO) or other collaborative, advanced care delivery model—all with minimal disruption to your business.

We can help you develop, plan, and execute a business plan for collaborative care, while better measuring, monitoring, and managing the healthcare of your patient population. Plus, we're well equipped to help you reduce care costs, improve the patient care experience, and exchange clinical/financial data. Our Collaborative Care Transition Program helps ensure that our clients are well prepared for the complex demands of health reform.

We're focused on collaborative and accountable care solutions for you. Our clients are seeing impressive results:

- Over 9,000 providers who have attested for approximately \$150 million in MU incentives
- 2,000+ PCMH recognized providers
- Over 117 ACO clients in 27 states



Find ONE partner with
a simple, easy-to-use solution
and comprehensive services
that will grow with you.

As the healthcare market evolves, particularly as a result of quality initiatives and the demands for community data sharing, we can help ensure that your technology investment is continually relevant and adjusts to your ever-changing needs. NextGen Healthcare is a full-service organization. We're committed to transforming healthcare through the innovative use of simple, smart, fast, easy-to-use products and services, and strategic consulting.

Our rich, comprehensive portfolio offers you the freedom from searching for multiple vendors to fulfill your growing needs and rewards you with peace of mind. NextGen Healthcare covers your current and evolving needs:

- NextGen Ambulatory EHR and NextGen® Practice Management solutions
- NextGen® Revenue Cycle Management Services (Financial & Operations)
- NextGen® Electronic Data Interchange and NextGen® Health Information Exchange (Interoperability)
- NextGen Hospital Solutions (Clinicals, Financials, Scheduling)
- NextGen® Electronic Dental Record solutions
- NextGen® Consulting Services

“We chose to partner with NextGen because its solutions integrate with our inpatient solution. We wanted strong integration between our inpatient and our outpatient clinical records.”

Jason Blunk, IT Project Manager
Reid Hospital and Health Care Services Richmond, Indiana



Select a partner with a
longstanding, respected
industry leadership presence.

At NextGen Healthcare, we understand the evolving healthcare market and the importance of quality collaborative care, and patient-centered, value-based medicine. In fact, we've been part of the evolution for 20 years. And we'll be there for you as healthcare continues to evolve. Ready when you need us to help you navigate and succeed in the changing world of healthcare.

We're also a member of numerous critical industry organizations, such as the American Medical Association, the eHealth Initiative, Electronic Health Record Vendors Association, HIMSS (Healthcare Information and Management Systems Society), and IHE (Integrating the Healthcare Enterprise). As part of our five-year association with IHE, we're helping to drive the adoption of standards to address specific clinical needs and participating in a national vision of a connected and interoperable healthcare infrastructure.

NextGen Healthcare is proud of our recent industry recognition and long-term success:

- Top 20 Hot Growth Company (as ranked by Business Week)
- One of the Top 100 Fastest Growing Small Companies in the U.S. (as ranked by Fortune)
- One of the "100 Fastest Growing Tech Companies" (as ranked by Business 2.0)



NEXT STEPS

We're ready to help you grow and thrive;
improve your clinical and financial outcomes;
and meet your MU, ACO, and PCMH goals.

Learn more. Contact us
at 855-510-6398 or
EHRresults@NextGen.com